

# RUSS PHILLIPS

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Business Development

Estimating

Project Management

Quality Assurance

Technical Writing

Auditing / Inspections

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## BIO

A degreed engineer and proven manager with a broad background in quality assurance, business development, and project management. An innovative, big picture visionary focused on creating competitive advantages that drive aggressive growth plans. A real problem solver with the ability to identify and eliminate impediments to growth and market share. Exhibits a keen sense for quality and customer service that consistently wins contracts and secures long term relationships with customers and business partners. Proficient in the following skill sets: Program Management, New Product Introduction, Web Development, Manufacturing Engineering, Quality Assurance, Technical Writing, Estimating, Software Applications, and Training.

## TIMELINE

Graduated College	Flextronics	Sanmina	CSI	Accu-Fab	QC Commercial
1992	1993	1997	1998	2001	2003 to Present
<b>Wake Technical</b> Community College AAS/ME, Mech Eng Tech Dean's List, 3.5 GPA	<b>Sr. Quality Engineer</b> Chairman of ISO9000 Steering Committee; Program Manager of Nortel Line Card Exchange Offload; Training Coordinator	<b>Quality Manager</b> Managed Quality and Engineering departments; Program Manager for Box Build line	<b>Director of Engineering</b> Managed Quality and Engineering departments Sales Engineer; ISO9000 Coordinator; IT Manager	<b>Engineering Mgr</b> Customer Service Manager; IT Manager; VP of Operations for Vertical Technologies, a subsidiary	<b>Managing Member</b> Owner/Founder; Business Development Manager; Manager of Sales and Finance; Program Manager for Industrial Projects

## ACCOMPLISHMENTS

Took QC Commercial, LLC from a mere concept to a company producing monthly revenues of \$100K within the first four years of operation. Developed a comprehensive Environmental, Health, and Safety policy, and an Employee Company Policy, all designed to create a drug free work place environment that was safe, ethical, environmentally friendly, and professionally rewarding. Successfully contracted highly sought after industrial projects exceeding \$400K in value without ever having a single employee loss time incident. Built the company into a million dollar enterprise without a sales department. Was successful in landing multiple projects with industry leading construction management firms like BE&K, Zachry, and CRB. Won repeat business from respected pharmaceutical, energy, institutional, and healthcare clients such as Merck, Pfizer, Progress Energy, DuPont, NCSU, and Becton Dickinson.

Prior to entering into the construction industry, assisted in launching a number of manufacturing startups, both at the plant startup phase of large established companies, and at the conceptual phase of smaller companies. While working in manufacturing, held positions of Engineering Manager, Quality Manager, Senior Quality Engineer, and Customer Service Manager. Successfully obtained the venture capital needed to support the growth initiatives of CSI, Inc. while serving as Director of Quality and Engineering. Played key role in acquiring and sustaining ISO 9000 accreditation while developing and implementing a 4-Tier Quality Management System. Was Program Manager/Outsourcing Liaison for over fifteen unique manufacturing lines totaling over 100 products in the telecommunications industry.

## CAREER OBJECTIVE

Join the management team or technical staff of a company serious about setting a standard of excellence. Find the perfect fit where my skills can be utilized to their fullest, challenging and growing my personal and professional abilities while advancing the agenda and ultimate success of the company. Work in a fast paced, project oriented environment—one that compels me to work days and nights as necessary to meet set goals that consistently win customers. Spend the next phase of my career working in a culture that demands professionalism, has high regard for business ethics, and appreciates the value of each and every employee within the company.

**Available immediately. Please call or email to schedule an interview.**